

**ACTION PLAN IMPLEMENTATION STATUS UPDATE**  
**REPORT TO THE EVALUATION, PERFORMANCE MEASUREMENT AND REVIEW COMMITTEE - AS OF SEPTEMBER 30, 2011**

LANDS AND ECONOMIC DEVELOPMENT			
EVALUATION OF THE ABORIGINAL PROCUREMENT STRATEGY AEC APPROVAL DATE: 24/09/2009			
PROJECT RECOMMENDATIONS	ACTION PLAN	EXPECTED COMPLETION DATE	PROGRAM RESPONSE
1. Revise the goals and objectives of PSAB to move beyond increasing the number and value of set-aside contracts in order to build upon the increasing success of Aboriginal firms in securing non-set-aside federal contracts	<p>As part of the Aboriginal Economic Development Framework, PABP has made commitments to:</p> <ul style="list-style-type: none"> <li>- Increase the number of set-asides by 50% over 5 years; and</li> <li>- Launch dedicated procurement-readiness training sessions for Aboriginal businesses, PSAB coordinators and procurement officers.</li> </ul>	Fiscal year On-going to 2014	<p><b>Status: Close</b></p> <p><b>Update/Rationale: As of 30/09/2010</b></p> <p>In 2009: 97 set-aside contracts over \$25K were awarded to Aboriginal businesses. This is a decrease from 2008 (123), however we anticipate an increase in 2010, due to increased outreach activities.</p> <p>Procurement Readiness Training for Aboriginal businesses, PSAB coordinators and procurement officers on target: 20 procurement training sessions delivered to date.</p> <p><b>AES:</b> Close –On going</p>
2. Work towards having an Aboriginal Benefits Requirement (ABR) for procurements not covered by international trade agreements.	As part of the Aboriginal Economic Development Framework, PABP will undertake research new measures to increase federal Aboriginal procurement including ABR.	March, 2012	<p><b>Status: Underway</b></p> <p><b>Update/Rationale: As of 30/09/2011:</b></p> <p>In consultation with legal council and the Trade Law Bureau to obtain an official opinion on the applicability of international Trade Agreements to PSAB and ABR's.</p> <p><b>AES:</b> Next MRAP update to report on research results pertaining to new measures to increase federal Aboriginal procurement including ABR.</p>

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3. Develop and implement a Performance Measurement Strategy (PMStrat) that measures the effectiveness of PSAB and will be used as a basis for gathering PSAB intelligence.	Develop a Performance Measurement Strategy (PMStrat) with stakeholder involvement in line with the PMStrat for the Aboriginal Economic Development Framework	October 2009 for approval by the Chief Audit and Evaluation Executive and the Evaluation Performance Measurement Review Committee in December 2009.	<p><b>Status:</b> Pending Implementation</p> <p><b>Update/Rationale:</b> <b>As of 30/09/2011:</b></p> <p>On hold until the PSAB TBS process has been approved as advised by audit and evaluation.</p> <p><b>AES:</b> Decision to delay PM Strategy to be revisited given ongoing delays with TBS process.</p>
4. Provide government and private sector with access to a list of pre-qualified Aboriginal suppliers.	<p>As part of the Aboriginal Economic Development Framework, PABP has made commitments to:</p> <ul style="list-style-type: none"> <li>- Develop an Aboriginal pre-qualified suppliers list that will be disseminated to government and private sector.</li> <li>- Pre-qualify 1000 Aboriginal businesses per year up to 2014.</li> </ul>	<ul style="list-style-type: none"> <li>- Intra-departmental list by end of 09-10 fiscal year.</li> <li>- User-based list accessible by 2011 fiscal year.</li> </ul>	<p><b>Status:</b> Underway</p> <p><b>Update/Rationale:</b> <b>As of 30/09/2011:</b></p> <p>Signed MOU with Industry Canada to revise and implement changes to Aboriginal Database housed with Industry Canada</p> <ol style="list-style-type: none"> <li>1. Business requirements and mock ups have been presented and completed by Industry Canada for review.</li> <li>2. PSAB registration forms sent to Aboriginal businesses - Ongoing.</li> <li>3. Outreach letter and PSAB registration forms sent to regions to encourage support for registration process.</li> <li>4. 164 Aboriginal businesses registered to date for 2011-12.</li> </ol> <p><b>AES:</b> Overdue – 2 years for intra-departmental list and 1 year for user-based list. Next MRAP update</p>

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			to provide a status of the suppliers list for government and private sector. Progress towards target to pre-qualify 1000 Aboriginal businesses per year up to 2014 also to be provided.
5. Identify gaps in the capacity of Aboriginal firms to pursue business opportunities in a broad range of sectors and work with OGDs and other organizations to increase capacity(ies) in these areas.	<p>A gap analysis in partnership with the Office of Small and Medium Sized Enterprises (OSME) office at PWGSC and the Sectoral Strategies Directorate will be conducted to identify Aboriginal businesses who have been awarded set-aside and/or incidental contracts and their capacity to compete for <i>incidental</i> (non-set-asides) contracts in the future.</p> <p>The Implementation Secretariat of Treaties and Aboriginal Government will be consulted on this analysis.</p>	November, 2009	<p><b>Status: Underway</b></p> <p><b>Update/Rationale:</b> <b>As of 30/09/2011:</b></p> <p>Registration forms now gather data on contracts previously awarded to Aboriginal businesses.</p> <p>Discussions with BC hydro and Ontario Electricity council for a procurement pilot to explore synergies, identify gaps and leverage resources to increase Aboriginal procurement within capital projects.</p> <p>On-going discussions with CN rail to explore potential procurement opportunities in projects such as fuel, travel, rail way tie disposal... which could be accessed through CN supply</p> <p>On-going support for projects with CCAB and AHRC.</p> <p>Preliminary contact with Enbridge to discuss the development of their procurement strategy.</p> <p>Management centralized tendering process by Province</p>

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			<b>AES:</b> Overdue – 2 years. Results of the analysis of the connection between set-asides and Aboriginal business capacity to compete for <i>incidental</i> (non-set-asides) contracts in the future have not yet been communicated.
<p><b>6.</b> Increase awareness, support and take up for PSAB through, among other possible measures: conferences, trade shows, presentations.</p>	<p>As part of the Aboriginal Economic Development Framework, PABP has made commitments to :</p> <ul style="list-style-type: none"> <li>- Increase liaison activities with federal departments and businesses on identified Aboriginal procurement opportunities.</li> <li>- Identify upcoming events suitable for PSAB</li> <li>- Conduct awareness and outreach activities in collaboration with third parties such as the Interpretation Bulletin and Coordinators' Conference (see recommendation 7).</li> <li>- Engage provinces and territories on Aboriginal procurement</li> </ul>	<ul style="list-style-type: none"> <li>- PSAB Coordinators' conference in Feb 2010.</li> <li>- Ongoing participation in conferences and organization of awareness and outreach activities</li> </ul>	<p><b>Status:</b> Request to Close</p> <p><b>Update/Rationale:</b> <b>As of 31/03/2011:</b></p> <p>APBP hosted a national training session and exhibition in Winnipeg that had 150 participants including Aboriginal businesses, PSAB coordinators and Government procurement officers.</p> <p>ILA signed with OSME for outreach to Aboriginal businesses which will assist in creating PSAB awareness. To date: 12 Outreach activities have been attended.</p> <p>APBP hosted a roundtable discussion with various Aboriginal businesses and organisations and other government departments. The purpose was to engage and develop an ongoing dialogue with our stakeholders in regards to future enhancement of the PSAB.</p> <p>Working with provinces on extending PSAB to provincial procurement policies (AB, QC &amp; BC) Manitoba and Ontario have incorporated PSAB into their policy with guidance from APBP.</p>

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			<b>AES:</b> Sufficient Progress, recommend to close.
7. Clarify PSAB criteria for Aboriginal content.	Interpretation Bulletin for Aboriginal content and Interpretation bulletin for Mandatory Set-Aside to be prepared.	Interpretation Bulletin for Aboriginal content complete.  Mandatory set-aside bulletin to be completed by Sept 25, 2009	<b>Status: Complete</b>  <b>Update/Rationale:</b> <b>As of 31/03/2010</b>  Interpretation Bulletin defining Aboriginal Content completed in January 2009.  Interpretation Bulletin for Mandatory Set-Aside completed and posted online in April 2010.  <b>AES:</b> Close – Fully Implemented
8. Perform an in-depth qualitative and quantitative review of PSAB in fiscal year 2014-2015 for past eight years of PSAB.  <b>*Note 2: Due to the unavailability of a data collection system and raw data, TBS has approved the next evaluation for 2014 with the condition that a data collection system is in place collecting performance data in March, 2010.</b>	Develop a proactive data collection/tracking system for the next evaluation that will give government a clear picture upon which to build future plans.	Data collection/tracking system: March 30, 2010  Summative evaluation to be initiated and completed in FY 2014-15	<b>Status: Underway</b>  <b>Update/Rationale:</b> <b>As of 30/09/2011</b>  Continue to work with Industry Canada to strengthen data gathering system. PSAB registration forms continue to be submitted and entered into the Aboriginal business database that will assist in identifying Aboriginal businesses that are available for procurement opportunities.  <b>AES:</b> Overdue. Data collection system to be in place by March 2010. Next MRAP update to provide evidence of data collection system.