

ACTION PLAN IMPLEMENTATION STATUS UPDATE
REPORT TO THE EVALUATION, PERFORMANCE MEASUREMENT AND REVIEW COMMITTEE - AS OF MARCH 31, 2012

| LANDS AND ECONOMIC DEVELOPMENT | | | |
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| EVALUATION OF THE ABORIGINAL PROCUREMENT STRATEGY <i>AEC APPROVAL DATE: 24/09/2009</i> | | | |
| PROJECT RECOMMENDATIONS | ACTION PLAN | EXPECTED COMPLETION DATE | PROGRAM RESPONSE |
| 1. Revise the goals and objectives of PSAB to move beyond increasing the number and value of set-aside contracts in order to build upon the increasing success of Aboriginal firms in securing non-set-aside federal contracts | As part of the Aboriginal Economic Development Framework, PABP has made commitments to: - Increase the number of set-asides by 50% over 5 years; and - Launch dedicated procurement-readiness training sessions for Aboriginal businesses, PSAB coordinators and procurement officers. | Fiscal year On-going to 2014 | Status: Close Update/Rationale: As of 30/09/2010 In 2009: 97 set-aside contracts over \$25K were awarded to Aboriginal businesses. This is a decrease from 2008 (123), however we anticipate an increase in 2010, due to increased outreach activities. Procurement Readiness Training for Aboriginal businesses, PSAB coordinators and procurement officers on target: 20 procurement training sessions delivered to date. AES: Close –On going |
| 2. Work towards having an Aboriginal Benefits Requirement (ABR) for procurements not covered by international trade agreements. | As part of the Aboriginal Economic Development Framework, PABP will undertake research new measures to increase federal Aboriginal procurement including ABR. | March, 2012 | Status: Underway Update/Rationale: As of 31/03/2012: ABR model identified pertaining to new measures to increase federal Aboriginal procurement. Logic model developed to create roadmap to implement different components for generating Aboriginal Benefits. Research and analysis completed on |

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| | | | <p>different methods of leveraging Aboriginal benefits through federal procurement process.</p> <p>Three pilot programs options developed. Prospects for implementation during 2012/2013 to be assessed.</p> <p>AES: Recommend to close. Research completed and steps taken to implement approaches involving ABR</p> |
| <p>3. Develop and implement a Performance Measurement Strategy (PMStrat) that measures the effectiveness of PSAB and will be used as a basis for gathering PSAB intelligence.</p> | <p>Develop a Performance Measurement Strategy (PMStrat) with stakeholder involvement in line with the PMStrat for the Aboriginal Economic Development Framework</p> | <p>October 2009 for approval by the Chief Audit and Evaluation Executive and the Evaluation Performance Measurement Review Committee in December 2009.</p> | <p>Status: On Target</p> <p>Update/Rationale: As of 31/03/2012:</p> <p>First draft of APBP logic model developed by the directorate.</p> <p>PM Strategy contingent on approval of the program renovation scheduled for review in June 2012.</p> <p>AES: Underway – behind schedule. Working with AES to develop a PM Strategy that reflects proposed program redesign.</p> |
| <p>4. Provide government and private sector with access to a list of pre-qualified Aboriginal suppliers.</p> | <p>As part of the Aboriginal Economic Development Framework, PABP has made commitments to:</p> <ul style="list-style-type: none"> - Develop an Aboriginal pre-qualified suppliers list that will be disseminated | <ul style="list-style-type: none"> - Intra-departmental list by end of 09-10 fiscal year. - User-based list | <p>Status: Underway</p> <p>Update/Rationale: As of 31/03/2012:</p> |

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| | <p>to government and private sector.</p> <ul style="list-style-type: none"> - Pre-qualify 1000 Aboriginal businesses per year up to 2014. | accessible by 2011 fiscal year. | <p>Completed revisions to the PSAB on-line registration form housed within Industry Canada's Canadian Company Capabilities (CCC) database.</p> <p>Identified and finalized technical requirements for PSAB's online registration form for Aboriginal businesses.</p> <p>359 Aboriginal businesses have been registered to date. Of these, 213 were registered from October 1st onward.</p> <p>The Aboriginal Business Directory includes 1582 registered Aboriginal businesses. The registration process is ongoing.</p> <p>An Aboriginal business (Acosys) was hired to assist with the registration process.</p> <p>AES: Recommend to close. Satisfactory progress being made. New discovery that the number of Aboriginal businesses that provide products and services required by the Federal government is lower than originally estimated.</p> |
| 5. Identify gaps in the capacity of Aboriginal firms to pursue business opportunities in a broad range of sectors and work with OGDs and other organizations to increase capacity(ies) in these areas. | A gap analysis in partnership with the Office of Small and Medium Sized Enterprises (OSME) office at PWGSC and the Sectoral Strategies Directorate will be conducted to identify Aboriginal businesses who have been awarded set- | November, 2009 | <p>Status: Underway</p> <p>Update/Rationale: As of 31/03/2012:</p> |

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| | <p>aside and/or incidental contracts and their capacity to compete for <i>incidental</i> (non-set-asides) contracts in the future. The Implementation Secretariat of Treaties and Aboriginal Government will be consulted on this analysis.</p> | | <p>Aboriginal Procurement and Business Partnership Pilots have been established between the APBP directorate and the Aboriginal and non-Aboriginal private sector. Agreements are designed to assess Aboriginal business capacity and will develop strategies to address gaps and better connect Aboriginal businesses to opportunities in key sectors. Six pilots in key sectors such as potash and shipbuilding have been implemented and focus on the following activities: diagnostic on procurement policies and opportunities for Aboriginal businesses; a feasibility study on the creation of long term procurement model, procurement and business/financial literacy training sessions, workshops and conferences.</p> <p>Joint reporting with Treaties and Aboriginal Government (TAG) determined to be feasible and will be further developed in 2012/13.</p> <p>AES: Underway - Behind schedule. Steps taken to examine gaps in Aboriginal capacity in six key sectors . On-going monitoring in place to track transition of Aboriginal businesses from set-aside contracts to non-set-asides.</p> |
| 6. Increase awareness, support and take up for PSAB through, among other possible measures: conferences, trade | As part of the Aboriginal Economic Development Framework, PABP has | - PSAB Coordinators' | <p>Status: Request to Close</p> <p>Update/Rationale:</p> |

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| shows, presentations. | <p>made commitments to :</p> <ul style="list-style-type: none"> - Increase liaison activities with federal departments and businesses on identified Aboriginal procurement opportunities. - Identify upcoming events suitable for PSAB - Conduct awareness and outreach activities in collaboration with third parties such as the Interpretation Bulletin and Coordinators' Conference (see recommendation 7). - Engage provinces and territories on Aboriginal procurement | <p>conference in Feb 2010.</p> <ul style="list-style-type: none"> - Ongoing participation in conferences and organization of awareness and outreach activities | <p>As of 31/03/2011:</p> <p>APBP hosted a national training session and exhibition in Winnipeg that had 150 participants including Aboriginal businesses, PSAB coordinators and Government procurement officers.</p> <p>ILA signed with OSME for outreach to Aboriginal businesses which will assist in creating PSAB awareness. To date: 12 Outreach activities have been attended.</p> <p>APBP hosted a roundtable discussion with various Aboriginal businesses and organisations and other government departments. The purpose was to engage and develop an ongoing dialogue with our stakeholders in regards to future enhancement of the PSAB.</p> <p>Working with provinces on extending PSAB to provincial procurement policies (AB, QC & BC) Manitoba and Ontario have incorporated PSAB into their policy with guidance from APBP.</p> <p>AES: Sufficient Progress, recommend to close.</p> |
| 7. Clarify PSAB criteria for Aboriginal content. | Interpretation Bulletin for Aboriginal content and Interpretation bulletin for Mandatory Set-Aside to be prepared. | Interpretation Bulletin for Aboriginal content complete. Mandatory set-aside bulletin to be | <p>Status: Complete</p> <p>Update/Rationale: As of 31/03/2010</p> <p>Interpretation Bulletin defining Aboriginal Content completed in January 2009.</p> |

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| | | completed by Sept 25, 2009 | Interpretation Bulletin for Mandatory Set-Aside completed and posted online in April 2010. AES: Close – Fully Implemented |
| <p>8. Perform an in-depth qualitative and quantitative review of PSAB in fiscal year 2014-2015 for past eight years of PSAB.</p> <p>*Note 2: Due to the unavailability of a data collection system and raw data, TBS has approved the next evaluation for 2014 with the condition that a data collection system is in place collecting performance data in March, 2010.</p> | Develop a proactive data collection/tracking system for the next evaluation that will give government a clear picture upon which to build future plans. | <p>Data collection/tracking system: March 30, 2010</p> <p>Summative evaluation to be initiated and completed in FY 2014-15</p> | <p>Status: Underway</p> <p>Update/Rationale: As of 31/03/2012:</p> <p>Aboriginal Business Directory and data collection systems have been developed in collaboration with Public Works and Government Services Canada (PWGSC) and will be implemented in 2012/13.</p> <p>In collaboration with PWGSC, APBP seeking TB approval to revise the 1996-7 Contracting Policy Notice (CPN) to collect additional Aboriginal procurement data from federal departments. Decision anticipated by May 2012.</p> <p>AES: Implementation underway. Satisfactory progress has been made.</p> |